



## Demographics:

### 1. What company are you nominating for the MSP 501?

Please note that your company name and web address will appear exactly as entered.

Full company name *	
DBA name (if applicable)	
Website (full address including the http:// or https://) *	
Phone number (include country code)	
Street Address	
Address 2	
City	
State/Province/Region	
Postal/ZIP Code	
Country	

Please provide your company's logo in a jpg or png format. Clearly name your file with your company name. We request this to be a high-res image with no dimension (length or height) less than 900 pixels.

### 2. Please provide the nominated company's

Please note that all communications about the MSP 501 will be sent to the media contact email address exactly as it is provided.

#### Company President, CEO, Top Executive \*

First Name *			
Last Name *			
Email address *			
Business phone			
Mobile phone			
Job Title			
Job Level *	<input type="radio"/> Account Manager <input type="radio"/> Assistant <input type="radio"/> C-Level <input type="radio"/> Creative Director	<input type="radio"/> Director <input type="radio"/> Executive Vice President <input type="radio"/> General Manager <input type="radio"/> Individual Contributor	<input type="radio"/> Manager <input type="radio"/> President <input type="radio"/> Senior Vice President <input type="radio"/> Vice President
Job Function *	<input type="radio"/> Owner/Founder <input type="radio"/> Executive C-Level <input type="radio"/> IT/Technical C-Level	<input type="radio"/> Executive Management <input type="radio"/> IT/Technical Management <input type="radio"/> Sales	<input type="radio"/> Marketing <input type="radio"/> Staff

## 2026 MSP 501 – Nomination Worksheet

### Primary media contact \*

First Name *			
Last Name *			
Email address *			
Business phone			
Mobile phone			
Job Title			
Job Level *	<input type="radio"/> Account Manager	<input type="radio"/> Director	<input type="radio"/> Manager
	<input type="radio"/> Assistant	<input type="radio"/> Executive Vice President	<input type="radio"/> President
	<input type="radio"/> C-Level	<input type="radio"/> General Manager	<input type="radio"/> Senior Vice President
	<input type="radio"/> Creative Director	<input type="radio"/> Individual Contributor	<input type="radio"/> Vice President
Job Function *	<input type="radio"/> Owner/Founder	<input type="radio"/> Executive Management	<input type="radio"/> Marketing
	<input type="radio"/> Executive C-Level	<input type="radio"/> IT/Technical Management	<input type="radio"/> Staff
	<input type="radio"/> IT/Technical C-Level	<input type="radio"/> Sales	

### Secondary media contact

First Name			
Last Name			
Email address			
Business phone			
Mobile phone			
Job Title			
Job Level	<input type="radio"/> Account Manager	<input type="radio"/> Director	<input type="radio"/> Manager
	<input type="radio"/> Assistant	<input type="radio"/> Executive Vice President	<input type="radio"/> President
	<input type="radio"/> C-Level	<input type="radio"/> General Manager	<input type="radio"/> Senior Vice President
	<input type="radio"/> Creative Director	<input type="radio"/> Individual Contributor	<input type="radio"/> Vice President
Job Function	<input type="radio"/> Owner/Founder	<input type="radio"/> Executive Management	<input type="radio"/> Marketing
	<input type="radio"/> Executive C-Level	<input type="radio"/> IT/Technical Management	<input type="radio"/> Staff
	<input type="radio"/> IT/Technical C-Level	<input type="radio"/> Sales	

Please provide a headshot of your company's top executive in a jpg or png format. Clearly name your file with the individual's name and company name. We request this to be a high-res image with no dimension (length or height) less than 900 pixels.

3. May MSP 501 editors contact you at the primary media contact email address provided for editorial purposes (comment on news items, company profiles, etc.)? \*

- Yes
- No

4. What is your company ownership model?

- Publicly traded
- Private Equity majority-owned
- Employee Stock Ownership Plan (ESOP)
- Privately held
- Other (please specify) \_\_\_\_\_

**2026 MSP 501 – Nomination Worksheet**

**5. Does your business qualify as any of the following?**

	Areas qualified:	Name of owner:
Minority-owned	<input type="checkbox"/>	_____
Woman-owned	<input type="checkbox"/>	_____
Owned/operated by military veteran	<input type="checkbox"/>	_____
Owned/Operated Disabled Veteran owned/operated	<input type="checkbox"/>	_____
None of the above apply	<input type="checkbox"/>	_____

**Company Economics**

**6. Which of these BEST describes your company type? (Select one for each column.) \***

	Primary business	Secondary business
Agent/Subagent	<input type="radio"/>	<input type="radio"/>
Master Agent/Distributor	<input type="radio"/>	<input type="radio"/>
Managed Services Provider	<input type="radio"/>	<input type="radio"/>
Managed Security Service Provider	<input type="radio"/>	<input type="radio"/>
VAR/Solution Provider	<input type="radio"/>	<input type="radio"/>
Consultant	<input type="radio"/>	<input type="radio"/>
Cloud Services Provider	<input type="radio"/>	<input type="radio"/>
Systems Integrator	<input type="radio"/>	<input type="radio"/>
Telecom Services Provider	<input type="radio"/>	<input type="radio"/>
ISV/Application Developer	<input type="radio"/>	<input type="radio"/>
Analyst/Media/Public Relations	<input type="radio"/>	<input type="radio"/>
Technology Vendor	<input type="radio"/>	<input type="radio"/>
End User/End Customer/Enterprise	<input type="radio"/>	<input type="radio"/>
Other (please specify) _____	<input type="radio"/>	<input type="radio"/>

**2026 MSP 501 – Nomination Worksheet**

7. These next entries focus on your company’s financial performance. Please note: MSP 501 will not disclose specific annual revenue information such as revenue dollars. However, we reserve the right to publish company growth rates based on the private revenue information you submit.

PLEASE NOTE THAT RESPONSES MUST BE IN USD AND FULL DECIMAL FORMAT (e.g., \$3,200,000 not \$3.2M, \$3.2, etc.)

(For a free currency converter, copy/paste the following in a new browser window:

<http://www.xe.com/currencyconverter/>)

\*ONLY include revenue for your company’s MSP division, not the entirety of your company.\*

2025 TOTAL REVENUE: (Total technology services and product sales, do not include non-technology sales or services) : *	\$ _____
2024 TOTAL REVENUE: (Total technology services and product sales, do not include non-technology sales or services) :	\$ _____
2025 RECURRING REVENUES from managed services estimated: *	\$ _____
2024 RECURRING REVENUES from managed services estimated	\$ _____
2025 PERCENTAGE OF PROFIT REINVESTED: (e.g. capital invested in business for growth, new employees, services, practice launch, etc.) :	_____ %
2024 PERCENTAGE OF PROFIT REINVESTED: (e.g. capital invested in business for growth, new employees, services, practice launch, etc.)	_____ %

8. What percent of revenue does your business generate from the following services? (% numbers must equal 100%)

Software Reselling: (for on-prem software; can include your own developed software, plus software licensing and subscription-based applications/SaaS):	_____ %
Professional Services/Project Work (can include Consulting/Business Analytics):	_____ %
Managed Services (can include all contracted managed services including managed communications revenue etc.):	_____ %
Security Services (break out your security-based services, include your MSSP):	_____ %
Hardware-as-a-Service (HaaS)/Leasing:	_____ %
Recurring Cloud Services include licensing from such services as Microsoft Azure, AWS, Google:	_____ %

9. Which of the following best represents your EBITDA for calendar year 2025? \*\* Please note: Providing EBITDA information is optional, but doing so can positively impact your MSP 501 ranking.

- <0%
- 0%-5%
- 6%-15%
- 16%-25%
- More than 25%.

10. How do you expect your MSP revenue and profits to change from 2025 to 2026?

	Increase more than 20%	Increase 11% to 20%	Increase 1% to 10%	Unchanged	Decrease 1% to 10%	Decrease 11% to 20%	Decrease more than 20%
MSP Revenue	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
MSP Profits	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

11. What is your typical or standard contract length?

- Month to month
- 1 year
- 2 years
- 3 years
- More than 3 years

**2026 MSP 501 – Nomination Worksheet**

**12. At the end of calendar years 2025 and 2024, how many of the following did your company manage?**

	2025	2024
Customer accounts under contract to manage		
Customer end users under contract to manage		
End-user devices (desktops, notebooks, Mac, Windows, tablets, smartphones, etc.) remotely managed		
Physical servers and network devices (switches, routers, firewalls, etc.) remotely managed		
Virtual machines (VMware by Broadcom, HyperV, Citrix, KVM, etc.) under contract to manage		

**13. How many accounts did you add and lose in 2025 compared to 2024?**

\_\_\_\_\_ accounts added

\_\_\_\_\_ accounts lost

**14. At the end of calendar years 2025 and 2024, what was your headcount for the following?**

	2025	2024
Full-time employees		
Dedicated salespeople (excluding Owner / CEO)		
Technical employees that do NOT work in sales (tech managers, networking engineers, desktop support, etc.)		
Marketing employees		

**Company Targets / Activities / Distributors**

**15. What size customers do you target? (Select all that apply.)**

- SOHO / Small Office, home office (1-25 employees)
- Small business (26-100 employees)
- Midmarket (101-999 employees)
- Enterprise (1,000 or more employees)
- We do not have a customer target size

**15a. What is your primary customer target?**

- SOHO / Small Office, home office (1-25 employees)
- Small business (26-100 employees)
- Midmarket (101-999 employees)
- Enterprise (1,000 or more employees)
- We do not have a customer target size

**16. Which industries do you serve? (Select top 5 industries.)**

- |  |  |
|--|--|
| <input type="checkbox"/> Automotive/Aerospace/Logistics/Transportation | <input type="checkbox"/> Healthcare                              |
| <input type="checkbox"/> Communications/Telecom                        | <input type="checkbox"/> Hospitality/Food/Beverage/Entertainment |
| <input type="checkbox"/> Construction/Smart Building                   | <input type="checkbox"/> Insurance/Legal/Real Estate             |
| <input type="checkbox"/> Education (K12)                               | <input type="checkbox"/> Manufacturing                           |
| <input type="checkbox"/> Education (College and University)            | <input type="checkbox"/> Marketing/Media/Advertising             |
| <input type="checkbox"/> Energy/Oil/Gas/Mining/Utilities               | <input type="checkbox"/> Nonprofit Organizations                 |
| <input type="checkbox"/> Engineering/Architecture                      | <input type="checkbox"/> Retail                                  |
| <input type="checkbox"/> Farming/Agriculture                           | <input type="checkbox"/> Technology                              |
| <input type="checkbox"/> Financial/Banking/Accounting                  | <input type="checkbox"/> Other (please specify) _____            |
| <input type="checkbox"/> Government (State and Local)                  |  |
| <input type="checkbox"/> Government (Federal)                          | <input type="checkbox"/> We do not have a vertical market focus  |

## 2026 MSP 501 – Nomination Worksheet

### 17. What merger and acquisition (M&A) activity has, or will your company engage in?

	In the previous 12-24 months, did your company	In the next 12 months, will your company
Acquire one or more other companies	<input type="checkbox"/>	<input type="checkbox"/>
Sell to another company	<input type="checkbox"/>	<input type="checkbox"/>
Sell to private equity private / investment group	<input type="checkbox"/>	<input type="checkbox"/>
Taking on private equity	<input type="checkbox"/>	<input type="checkbox"/>
Taking on Private investors	<input type="checkbox"/>	<input type="checkbox"/>
Working/seeking venture capital	<input type="checkbox"/>	<input type="checkbox"/>
None of the above	<input type="checkbox"/>	<input type="checkbox"/>

## Managed Services

### 18. Which managed services does your company offer? (Select all that apply.)

- Artificial Intelligence (AI Enablement, AI Automation, AI-powered Cybersecurity, AI Governance, and Conversational AI)
- Backup and Disaster Recovery/continuity
- Cloud Infrastructure (IaaS, PaaS, Cloud Optimization, Virtual Desktop, Hardware-as-a-Service, Networking-as-a-Service)
- Cloud-based communications / Telecom (UCaaS/CCaaS/CPaaS, CX)
- Data, Applications & Automation (Analytics, Integration, Workflow Automation, and Business Application Management)
- Governance, Risk, Compliance (Managed Compliance, Virtual CISO, and Policy Management)
- Hardware-as-a-Service (HaaS)/Leasing
- Help Desk / Service Desk
- Information Technology Service Management (ITSM)
- Managed Compliance Services (HIPAA, PCI, etc.)
- Managed Infrastructure (covering servers, desktops, and networks with subcategories for physical and virtual management)
- Managed Security (if selected, please specify which of the below security offerings you provide)
  - Application/Data Security
  - Dark Web Monitoring
  - Email Security and Anti-Spam
  - End-User Security Training
  - Endpoint Security
  - Extended Detection and Response (XDR)
  - Identity Access Management
  - Managed Detection and Response (MDR)
  - Security Information and Event Management (SIEM)
  - Security Operations Center (SOC)
  - Vulnerability Management
- Mobile Device Management (Tablets, Smartphones, etc.)
- Network as a service (NaaS)
- Remote Monitoring & Management (Servers, Desktops, Laptops, Networks)
- SaaS/software (Email, CRM, Backup, Storage)
- SaaS Security
- Server Backup
- Virtual Desktop Infrastructure (VDI)
- Virtualization
- Other (please specify) \_\_\_\_\_

**2026 MSP 501 – Nomination Worksheet**

**19. Which managed service solutions were your top revenue-producers (in the last 12 months) and do you expect to be the biggest gainers in 2026? (Select top 5 services for each column.)**

	Top revenue-producers (in the last 12 months)	Biggest gainers in 2026
Artificial Intelligence (Chatbots, AI-powered Cybersecurity, Sales/ marketing automation tools)	<input type="checkbox"/>	<input type="checkbox"/>
Cloud-based communications (UCaaS/CCaaS/CPaaS)	<input type="checkbox"/>	<input type="checkbox"/>
Cloud Infrastructure (IaaS, PaaS)	<input type="checkbox"/>	<input type="checkbox"/>
Hardware-as-a-Service (HaaS)	<input type="checkbox"/>	<input type="checkbox"/>
Help Desk / Service Desk	<input type="checkbox"/>	<input type="checkbox"/>
Information Technology Service Management (ITSM)	<input type="checkbox"/>	<input type="checkbox"/>
Infrastructure-as-a-Service (IaaS)	<input type="checkbox"/>	<input type="checkbox"/>
Managed backup and disaster recovery/continuity	<input type="checkbox"/>	<input type="checkbox"/>
Managed Compliance Services (HIPAA, PCI, etc.)	<input type="checkbox"/>	<input type="checkbox"/>
Managed Email / Anti-Spam	<input type="checkbox"/>	<input type="checkbox"/>
Managed Security	<input type="checkbox"/>	<input type="checkbox"/>
Managed Telecom / Communications	<input type="checkbox"/>	<input type="checkbox"/>
Mobile Device Management (Tablets, Smartphones, etc.)	<input type="checkbox"/>	<input type="checkbox"/>
Network as a service (NaaS)	<input type="checkbox"/>	<input type="checkbox"/>
Remote Monitoring & Management (Servers, Desktops, Laptops, Networks)	<input type="checkbox"/>	<input type="checkbox"/>
SaaS/software (Email, CRM, Backup, Storage)	<input type="checkbox"/>	<input type="checkbox"/>
Telecommunications (wired/wireless)	<input type="checkbox"/>	<input type="checkbox"/>
Virtual Desktop Infrastructure (VDI)/Desktop-as-a-Service (DaaS)	<input type="checkbox"/>	<input type="checkbox"/>
Other (please specify) _____	<input type="checkbox"/>	<input type="checkbox"/>

**20. Tell us about your Network Operations Center (NOC), Security Operations Center (SOC), and Help Desk.**

	We run in-house	We outsource to a third-party service provider	We do not offer	Not applicable
Network Operations Center (NOC)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Security Operations Center (SOC)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Help Desk	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

## Artificial Intelligence (AI)

**21. Does your company offer or use artificial intelligence solutions?**

- Yes - continue
- No – go to question 29

**22. Do you provide custom AI solutions or focus on pre-built AI products**

- Provide custom AI solutions
- Focus on pre-built AI products

**23. How did your AI revenue and profits change from 2024 to 2025? What do you anticipate the change for AI based revenue in 2026 compared to 2025?**

	Increase more than 20%	Increase 11% to 20%	Increase 1% to 10%	Unchanged	Decrease 1% to 10%	Decrease 11% to 20%	Decrease more than 20%
AI Revenue from 2024 to 2025	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
AI Profits from 2024 to 2025	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Anticipated change to AI Revenue for 2025 to 2026	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

## 2026 MSP 501 – Nomination Worksheet

### 24. Does your company offer or use artificial intelligence solutions?

- Usage-based
- Feature-based
- Performance-based
- Other (please specify): \_\_\_\_\_

### 25. What specific AI services do you currently offer to your clients? (Select all that apply.)

- |   |   |
|---|---|
| <input type="checkbox"/> Business Process Automation                              | <input type="checkbox"/> Edge Solutions   |
| <input type="checkbox"/> Cloud services (i.e., usage monitoring, cost management) | <input type="checkbox"/> Education and Training Solutions                                       |
| <input type="checkbox"/> Compliance and Risk Management                           | <input type="checkbox"/> Industry Specific Solutions (i.e., finance, healthcare, manufacturing) |
| <input type="checkbox"/> Customer Experience (CX) Systems                         | <input type="checkbox"/> IT support/operations (i.e., chatbots, virtual assistants AIOps)       |
| <input type="checkbox"/> Cybersecurity  | <input type="checkbox"/> Network optimization   |
| <input type="checkbox"/> Data analytics/ business intelligence                    | <input type="checkbox"/> Powered Fraud Detection  |
| <input type="checkbox"/> DevOps   | <input type="checkbox"/> Predictive Maintenance   |
| <input type="checkbox"/> Digital Twin Technology                                  | <input type="checkbox"/> Sales/ marketing (ad targeting, customer segmentation)                 |
| <input type="checkbox"/> Disaster Recovery and Business Continuity                | <input type="checkbox"/> Other (please specify) _____   |

### 26. Which AI service or product is currently your top revenue generator? (Select up to two.)

- |   |   |
|---|---|
| <input type="checkbox"/> Business Process Automation                              | <input type="checkbox"/> Edge Solutions   |
| <input type="checkbox"/> Cloud services (i.e., usage monitoring, cost management) | <input type="checkbox"/> Education and Training Solutions                                       |
| <input type="checkbox"/> Compliance and Risk Management                           | <input type="checkbox"/> Industry Specific Solutions (i.e., finance, healthcare, manufacturing) |
| <input type="checkbox"/> Customer Experience (CX) Systems                         | <input type="checkbox"/> IT support/operations (i.e., chatbots, virtual assistants AIOps)       |
| <input type="checkbox"/> Cybersecurity  | <input type="checkbox"/> Network optimization   |
| <input type="checkbox"/> Data analytics/ business intelligence                    | <input type="checkbox"/> Powered Fraud Detection  |
| <input type="checkbox"/> DevOps   | <input type="checkbox"/> Predictive Maintenance   |
| <input type="checkbox"/> Digital Twin Technology                                  | <input type="checkbox"/> Sales/ marketing (ad targeting, customer segmentation)                 |
| <input type="checkbox"/> Disaster Recovery and Business Continuity                | <input type="checkbox"/> Other (please specify) _____   |

### 27. With which of the following major AI technology providers do you have partnerships with? (Select all that apply.)

- |   |   |
|---|---|
| <input type="checkbox"/> Amazon Bedrock   | <input type="checkbox"/> Microsoft Copilot            |
| <input type="checkbox"/> Anthropic Claude | <input type="checkbox"/> OpenAI ChatGPT               |
| <input type="checkbox"/> DeepSeek         | <input type="checkbox"/> OpenAI DALL-E                |
| <input type="checkbox"/> GitHub Copilot   | <input type="checkbox"/> Perplexity                   |
| <input type="checkbox"/> Google Gemini    | <input type="checkbox"/> Watsonx.ai by IBM            |
| <input type="checkbox"/> Grok             | <input type="checkbox"/> Other (please specify) _____ |
| <input type="checkbox"/> Jasper           | <input type="checkbox"/> No AI partnerships           |

### 28. What are your key drivers for internal AI adoption? (Select up to 2 items.)

- Cost reduction
- Faster delivery times
- Better customer insights
- Knowledge management (a major AI use case)
- Employee productivity
- Ticket automation (ITSM)
- Reduction of repetitive work
- AI for QA/testing

## Managed Security & Networking

**29. Does your company offer managed security or networking services?**

- Yes - continue
- No – go to question 31

**30. Which cyber security vendors do you primarily use and consider your preferred and most strategic suppliers to protect your clients' environments? (Select up to 5 vendors used)**

- |   |   |
|---|---|
| <input type="checkbox"/> Arctic Wolf          | <input type="checkbox"/> Malwarebytes/ThreatDown      |
| <input type="checkbox"/> Barracuda            | <input type="checkbox"/> Microsoft                    |
| <input type="checkbox"/> Bitdefender          | <input type="checkbox"/> OpenText                     |
| <input type="checkbox"/> Blackpoint Cyber     | <input type="checkbox"/> Palo Alto                    |
| <input type="checkbox"/> CheckPoint           | <input type="checkbox"/> SentinelOne                  |
| <input type="checkbox"/> Cisco/Splunk         | <input type="checkbox"/> Sophos                       |
| <input type="checkbox"/> CrowdStrike          | <input type="checkbox"/> SonicWall                    |
| <input type="checkbox"/> Field Effect         | <input type="checkbox"/> ThreatLocker                 |
| <input type="checkbox"/> Fortinet             | <input type="checkbox"/> Trend Micro                  |
| <input type="checkbox"/> Kaseya               | <input type="checkbox"/> WatchGuard                   |
| <input type="checkbox"/> Huntress             | <input type="checkbox"/> Other (please specify) _____ |
| <input type="checkbox"/> HPE/Juniper Networks |   |

## Cloud Infrastructure as a Service (IaaS) and Software as a Service (SaaS)

**31. Does your company offer cloud infrastructure services and solutions?**

- Yes - continue
- No – go to question 33

**32. Which IaaS and PaaS do you sell the most? (Select top 5 offerings sold.)**

- Amazon AWS
- Dell Cloud Foundry
- Google Cloud
- IBM Cloud
- Microsoft Azure
- Oracle Cloud
- Other (please specify) \_\_\_\_\_
- None

## Managed Backup/Disaster Recovery (BDR)

**33. Does your company offer cloud back up and disaster recovery?**

- Yes - continue
- No – go to question 35

**34. Which backup and disaster recovery suppliers do you consider your preferred and most strategic? (Select top 5)**

- |   |   |
|---|---|
| <input type="checkbox"/> Acronis            | <input type="checkbox"/> Kaseya/Datto                 |
| <input type="checkbox"/> Axcient            | <input type="checkbox"/> Keepit                       |
| <input type="checkbox"/> Barracuda          | <input type="checkbox"/> Microsoft                    |
| <input type="checkbox"/> Carbonite/OpenText | <input type="checkbox"/> N-able                       |
| <input type="checkbox"/> Cohesity / Veritas | <input type="checkbox"/> Rubrik                       |
| <input type="checkbox"/> Commvault          | <input type="checkbox"/> Unitrends                    |
| <input type="checkbox"/> ConnectWise        | <input type="checkbox"/> Veeam                        |
| <input type="checkbox"/> Dell               | <input type="checkbox"/> Other (please specify) _____ |
| <input type="checkbox"/> HPE (Zerto)        | <input type="checkbox"/> None                         |

## 2026 MSP 501 – Nomination Worksheet

### Remote Monitoring and Management (RMM) & Professional Services Automation (PSA)

**35. Does your company offer remote monitoring and management or professional services automation services?**

- Yes - continue
- No – go to question 37

**36. Which remote monitoring and management (RMM) software and/or professional services automation (PSA) platforms do you primarily use in service offerings? (Select top 3 platforms)**

- |   |  |
|---|--|
| <input type="checkbox"/> Auvik            | <input type="checkbox"/> N-able  |
| <input type="checkbox"/> Barracuda        | <input type="checkbox"/> NinjaOne                                      |
| <input type="checkbox"/> ConnectWise      | <input type="checkbox"/> We use our own, internally developed platform |
| <input type="checkbox"/> Halo             | <input type="checkbox"/> Open Source                                   |
| <input type="checkbox"/> Kaseya/Datto     | <input type="checkbox"/> Other (please specify) _____                  |
| <input type="checkbox"/> Microsoft InTune | <input type="checkbox"/> We do not use an RMM platform                 |

**37. Which distributors and technology services distributors/brokers (formerly master agents) does your company use for sales, sourcing, products/services? (Select top 3 companies used)**

- |  |   |
|--|---|
| <input type="checkbox"/> AppDirect                 | <input type="checkbox"/> Pax8                         |
| <input type="checkbox"/> Avant                     | <input type="checkbox"/> Sandler Partners             |
| <input type="checkbox"/> Avnet                     | <input type="checkbox"/> ScanSource/Intelisys         |
| <input type="checkbox"/> Bridgepointe Technologies | <input type="checkbox"/> TD Synnex                    |
| <input type="checkbox"/> CDW                       | <input type="checkbox"/> Telarus                      |
| <input type="checkbox"/> D&H                       | <input type="checkbox"/> Other (please specify) _____ |
| <input type="checkbox"/> Ingram Micro              | <input type="checkbox"/> None                         |

**38. Which online cloud marketplaces does your company use to sell, source, select products for your organization or on behalf of your customers? (Select top 3 companies used)**

- |   |  |
|---|--|
| <input type="checkbox"/> AppDirect Marketplace    | <input type="checkbox"/> Ingram Micro Cloud Marketplace                        |
| <input type="checkbox"/> ArrowSphere              | <input type="checkbox"/> Microsoft Commercial Marketplace for Azure, AppSource |
| <input type="checkbox"/> AWS Marketplace          | <input type="checkbox"/> Oracle Cloud Marketplace                              |
| <input type="checkbox"/> ConnectWise Marketplace  | <input type="checkbox"/> Pax8 Marketplace                                      |
| <input type="checkbox"/> Datto Marketplace        | <input type="checkbox"/> Sherweb   |
| <input type="checkbox"/> Google Cloud Marketplace | <input type="checkbox"/> TD SYNEX Cloud Solv                                   |
| <input type="checkbox"/> IBM Cloud Marketplace    | <input type="checkbox"/> Other (please specify) _____                          |
| <input type="checkbox"/> IBM RedHat Marketplace   | <input type="checkbox"/> None  |

**39. Which vendor's infrastructure do you sell the most? (Select top 5 offerings sold.)**

- |   |   |
|---|---|
| <input type="checkbox"/> Arista                           | <input type="checkbox"/> Lenovo                       |
| <input type="checkbox"/> Cisco                            | <input type="checkbox"/> NetApp                       |
| <input type="checkbox"/> Dell                             | <input type="checkbox"/> Pure Storage                 |
| <input type="checkbox"/> Fortinet                         | <input type="checkbox"/> Oracle                       |
| <input type="checkbox"/> Hewlett Packard Enterprise (HPE) | <input type="checkbox"/> Ubiquiti                     |
| <input type="checkbox"/> IBM                              | <input type="checkbox"/> Other (please specify) _____ |
| <input type="checkbox"/> Juniper                          |   |

## Final Instructions

Please upload your **REQUIRED 2025** financial results via the standard **MSP 501** verification form.

**PLEASE NOTE:** Applications that do not provide revenue verification documentation will not qualify for consideration for the 2026 MSP 501.

Upon clicking “go to form review” below, you will be given a chance to review your answers.

If you would like a copy of your answers there will be a prompt to download a PDF copy of your completed submission at the top of the next screen. We highly encourage you to do this for your own reference point/records.

We will be sending an automated email with a copy of your answers to your primary media contact. This will come from [noreply@qemailserver.com](mailto:noreply@qemailserver.com).

**PLEASE NOTE:** Once submitted, no changes will be allowed. Please review carefully!