



Channel Futures  
Leading Channel Partners Forward

MSP 501



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NextGen 101

## 2024 MSP 501 Revenue Verification Form

Please direct questions to [msp501@informa.com](mailto:msp501@informa.com)

Name of the company applying for the MSP 501 (Please use the company's DBA if appropriate)

**\*ONLY include revenue for your company's MSP division, not the entirety of your company.\***

\$ \_\_\_\_\_ **2023 TOTAL REVENUE:** (Total technology services and product sales, do not include non-technology sales or services )

\$ \_\_\_\_\_ **2022 TOTAL REVENUE:** (Total technology services and product sales, do not include non-technology sales or services )

\$ \_\_\_\_\_ **2023 RECURRING REVENUES** from managed services estimated

\$ \_\_\_\_\_ **2022 RECURRING REVENUES** from managed services estimated

\$ \_\_\_\_\_ **2023 EBITDA** (Earnings before interest, tax, depreciation, and amortization):

\$ \_\_\_\_\_ **2022 EBITDA** (Earnings before interest, tax, depreciation, and amortization):

Or provide:

2023 EBITDA % of TOTAL REVENUE: EBITDA/ TOTAL REVENUE: % \_\_\_\_\_

2022 EBITDA % of TOTAL REVENUE: EBITDA/ TOTAL REVENUE: % \_\_\_\_\_

**\*\*Please note: If you're unable to share your EBITDA data in the application, please contact us at [msp501@informa.com](mailto:msp501@informa.com) to discuss other options for disclosing profitability.**

RESPONSES MUST BE IN USD AND FULL DECIMAL FORMAT (e.g. \$3,200,000 not \$3.2M, \$3.2, etc.)

CEO Name

CEO Signature

This form must be co-signed by an employed or contracted financial professional that is empowered to speak as a representative of the company applying for the 2024 MSP 501.

I hereby attest that I have direct and official knowledge of the financial information for the company listed above and that the revenue numbers stated in this document are true and accurate to the best of my knowledge.

Verifier Name

Verifier Employer & Title

Verifier Phone Number

Verifier E-mail

Verifier Signature

Date Signed

Channel Futures will never reveal specific annual revenue information such as revenue dollars. However, we reserve the right to publish company growth rates based on the revenue information you submit.